Stowe Trails Partnership Board Meeting MinutesNovember 11, 2020 6:00 p.m. – 8:00 p.m.

Location: Virtual



Board Attendees:

Evan Chismark	Andrew Volansky	Lucy Nersesian
Cyril Brunner	Rob Connerty	Roger Murphy
Leslie Gauff	Mike Waldert	Jeff Kauffman

Quorum present? Yes (9/9)

Other Attendees:

Rachel Fussell	Executive Director, STP
Alex Reiber	Stewardship Coordinator, STP
Nikolas Coffrin	STP Member, DEI Committee

Item	Notes
Approve October Board Meeting Minutes	 October Meeting Minutes Cyril moves to approve the October board meeting minutes Rob seconded All approve except Lucy who abstains (was not present at prior meeting)
JEDI Council Update	 Meeting last week Rachel, Alex, and Mike attended Mirnas event on Halloween 25 attendees including Rachel, Alex, and Mike. Survey was sent out, results expected next week Alex indicated it was much more about self awareness, your identity, your privilege. Alex wrote an article about the event (hoping to get up on our website and sending to Stowe Reporter) Mirna received \$2,000 grant from Salsa STP raised \$4,800 from ticket sales STP contributed \$700 to the event. Rain date caused a couple of cancellations. Rachel received several personal phone calls for thanking STP for putting something like this on. Leslie wanted to thank the board for engaging in this topic and having the commitment to support the work the JEDI council is doing. Council continues to review our vision and mission statements Nick's wife has volunteered to facilitate that process.
Trail Committee Update	 Big Brook Culvert Completed by Aardark on November 1st Excavator still out there. Adding gravel. Cyril indicated that it would be great to have him look at the next culvert up as there is a large whole. Sterling Connector All three landowners have received the landowner agreement for the trail Plan for 2021 is to complete the bi-directional trail completed, downhill only trail would be completed in 2022 Still need to send out an RFP Pipeline Jump Trail Waiting for schematic/plan from Aardvark as well as some of his portfolio

	 Have received permission from Sam Von Trapp Need to discuss with Trail Committee Also reached out to Knight Ide to get some feedback as he has seen some of his work. Roger did indicate some concerns on parking midweek at the high school. Middle schoolers crossing Barrows Road. Rachel indicated she would reach out to Tom J. to see if we can get a crosswalk. Rachel sent out letters to all landowners in proximity. TUCXS (Teds Unicorn Express) Still have some drainage issues. Will be taken care of in Spring of 2021. May need some bridging but most should be armoring/dirt work. Trail is currently closed. Volunteer Hours Rachel to send out a reminder for everyone to submit volunteer hours. Trail Counters Alex put together a trail counter presentation that he shared with the board. Roger indicated that he would like to see if we can differentiate between locals/out of town, members etc.
2020 Year End Reports	 Rachel put together a year end maintenance report. Rachael asked the board if we should increase our ask from \$7,500 to \$10,000 Concerns over towns budget and asking for more in a COVID year Board agreed that we should ask, we have good data to support increasing our ask. Beyond user increases, we have good justification for what that \$7,500 goes to. Beyond just maintenance. Cyril moves to increase the ask for Town of Stowe funding from \$7,500 to \$10,000 Jeff seconded All approve
Financial Update (Awesome per Rachel)	 In general we have had a really good year given the circumstance We moved from survival mode (Plan B budget) to some additional flexibility (TUCXS) etc. Mike outlined cash balance and some potential plans for next year. How do we ensure we are responsible to our members and sponsors to maintain and build trails while staying financially secure (especially with what will likely be a rough winter for businesses in town). Everyone agreed that Mike's summary was fantastic. Leslie asked if we are doing a capital campaign Rachel had a meeting with the Lintellac foundation several months ago. Will indicated that he would not recommend lumping projects together into a large sum. Bite size chunks, focus on each of the trails we are focusing on. Rachel indicated that it would be a good topic for the fundraising committee to discuss further. Mike said that if we can find ways to fundraise and find income from Nov-Feb that would enable more flexibility for STP. Those months are typically low cash flow months. Roger asked if we would get more enthusiasm in Feb/April at the start of the season.
Year End Fundraising	 Giving Tuesday to occur December 1st Both Newsletter and Social Media Annual Appeal Additional appeal Feb-Mar 2021 Corporate Sponsorship pre-season letters sent out
Trail Grant Proposals for 2021	 Ranch Camp/MTBVT - Loyal to the soil. Pre-application submitted. Waiting on full application. For general trail work across the network. VMBA Naming Grant - \$5,000 from Cabot submitted.

	 Will hear on November 19th whether or not we receive it. Vermont Adaptive and Town of Stowe both provided letters of recommendation. Vermont Adaptive is planning to put out a press release. 3. VMBA Trail Grant - Rachel is currently working on this grant. Due December 1st. Expectation that we wont receive the full amount. If we receive a naming grant we are not eligible for this grant. 4. Additional Grants? RTP Grant - federal government has not released any funds yet so the total dollar figure is not clear. Pre-Application requirements have increased, lots of bureaucracy. Sterling connector may be a good option but lots of red tape etc. Pre application due on December 11th. Mike mentioned that the adaptive project could be a good use case. MVP/Blue Cross Blue Shield - Rachel has reached out especially with COVID and the value of outdoor recreation. Epic Promise - not doing a grant this year. Santa Cruz Grant - not doing this year .
2021 Strategic Planning Meeting	 Schedule for January 16,2021 Half Day meeting (afternoon) Rachel is looking for support on agenda and structure. Roger volunteered. Nick offered his support for Zoom
Meeting adjourned	7:52 pm